

Stock Cord : 1618

# HOLD-KEY ELECTRIC WIRE & CABLE CO.,LTD 2023 INVESTOR CONFERENCE

CONSCIENCE・PERPETUAL・  
HONESTY・STEADY

2023.11.29

2023 INVESTOR CONFERENCE

# DISCLAIMER

- IN ADDITION TO HISTORICAL INFORMATION, THIS NOTE CONTAINS FORWARD-LOOKING STATEMENTS AND IS THEREFORE SUBJECT TO RISKS AND UNCERTAINTIES.
- THE INFORMATION PROVIDED IN THIS PRESENTATION WILL NOT BE UPDATED BY ANY NEW STATUS.
- THE COMPANY DOES NOT EXPRESS, IMPLIED OR WARRANT THAT THE INFORMATION PROVIDED IN THIS PRESENTATION IS COMPLETE AND DOES NOT REPRESENT A COMPLETE DISCUSSION OF THE COMPANY'S BUSINESS CONDITIONS AND SUBSEQUENT SIGNIFICANT OPERATIONAL DEVELOPMENTS.

# AGENDA

I

- Company Profile

II

- Sales & Marketing

III

- Competitive Advantages

IV

- Financial Performance

V

- Market and Business Outlook

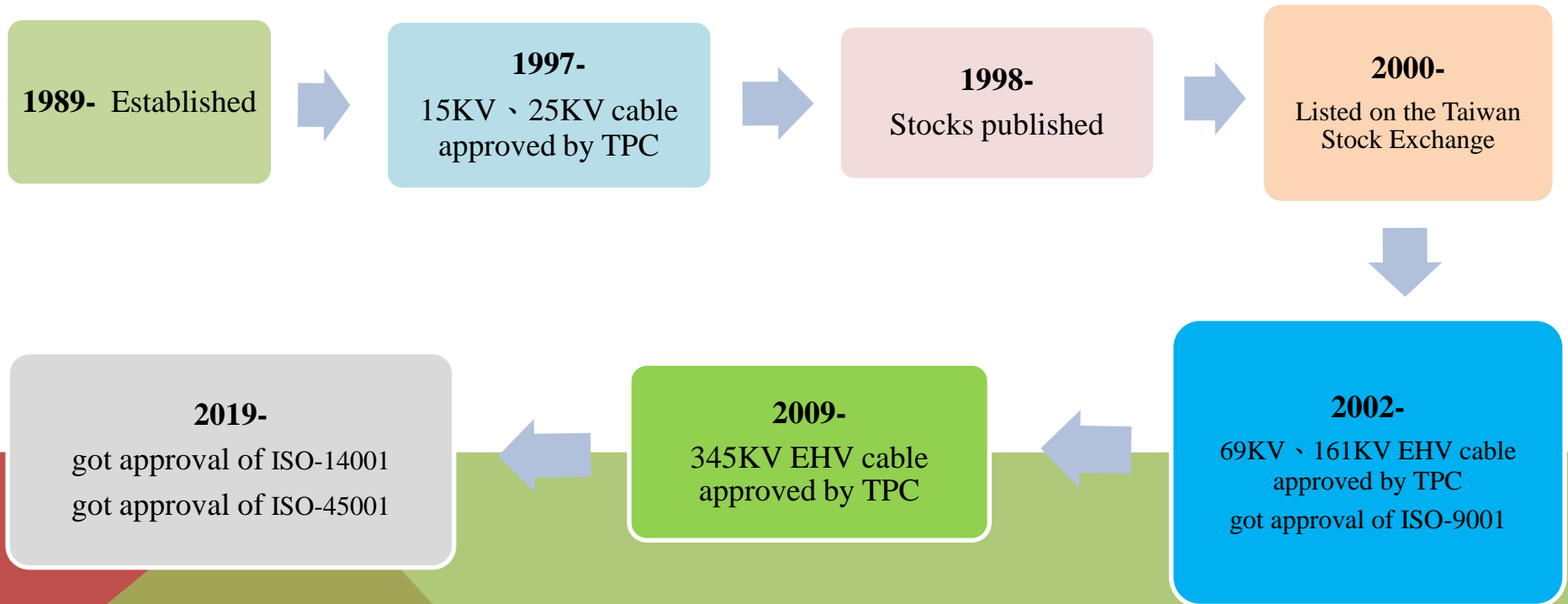


Stock Code : 1618

Capital : NT\$1,926,917,470

Employee : 222(2023/09/30)

Historical :



I

## • Company Profile



Taipei office:

Financial dept.

Sales dept.

Audit dept.

(Add : 3F.,No.36-9,Sec.1, Fusing S.  
Rd.,Jhongsan Dist.,Taipei)

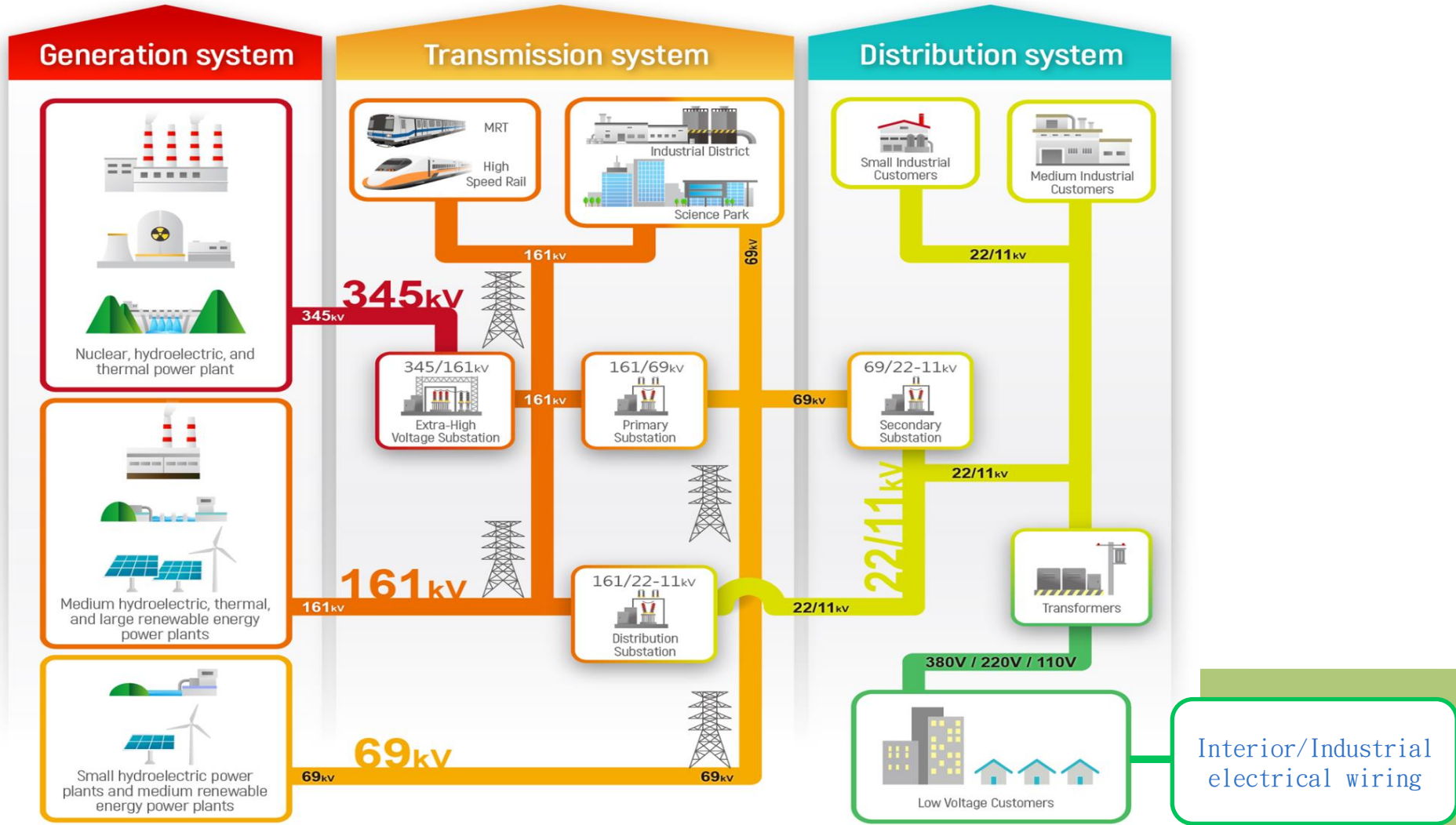
Factory :

Manufacture dept.

Central Quality Control Committee

(Add : No.32, Jingjian 5th Rd., Guanyin Dist.,  
Taoyuan)





reference from website : <https://www.taipower.com.tw/tc/page.aspx?mid=211>



## Product &amp; Service

XLPE power cable  
Installation of cable and  
accessory

## Application

345kV, 161kV, and 69kV power generation,  
transmission and distribution lines

22kV/11kV electric transmission and distribution  
lines

Interior/Industrial electrical wiring for low voltage

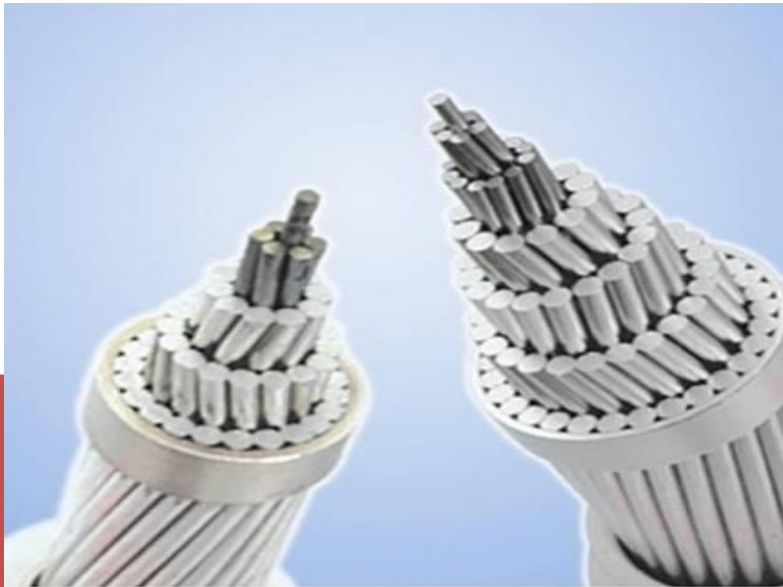


**Product & Service**

**AAC bare conductor**  
**ACSR bare conductor**  
**ACSR/AW bare conductor**  
**TACSR bare conductor**  
**TACSR/AW bare conductor**  
**Aluminium strip, Aluminium wire**

**Application**

Overhead transmission line





## II

# • Sales & Marketing - Power Cable Supply Chain

### Product & Service

**PVC insulated and sheathed cable**  
**PVC insulated cable**  
**PVC flat cable, IV cable**  
**PVC flexible control cable**  
**Flexible control cable with Screen**



### Application

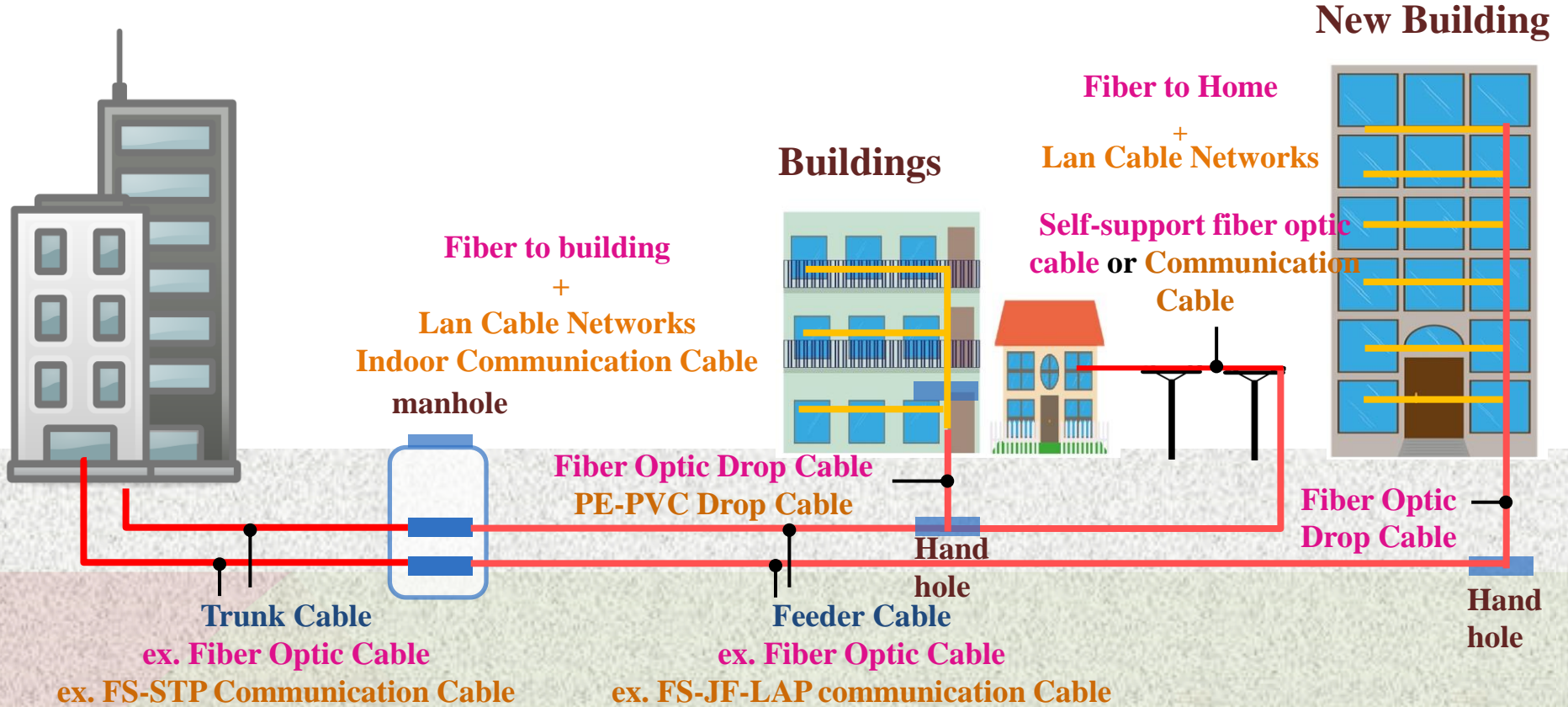
General building wire ,  
factory/industrial wiring and  
equipment control



II

• Sales & Marketing- Fiber Optic/Communication Cable Supply Chain

Telecommunication  
Facilities



II

## • Sales & Marketing- Fiber Optic/Communicable Cable Supply Chain

Product & Service

Application

**Loose Tube Duct Cable**  
**Direct Burial Cable**  
**Aerial Cable**  
**Drop Cable**  
**Cat.5e,Cat.6,Cat.6A, Cat.7 (CMP, PVC, LSZH)**  
**Telecommunication Cables**

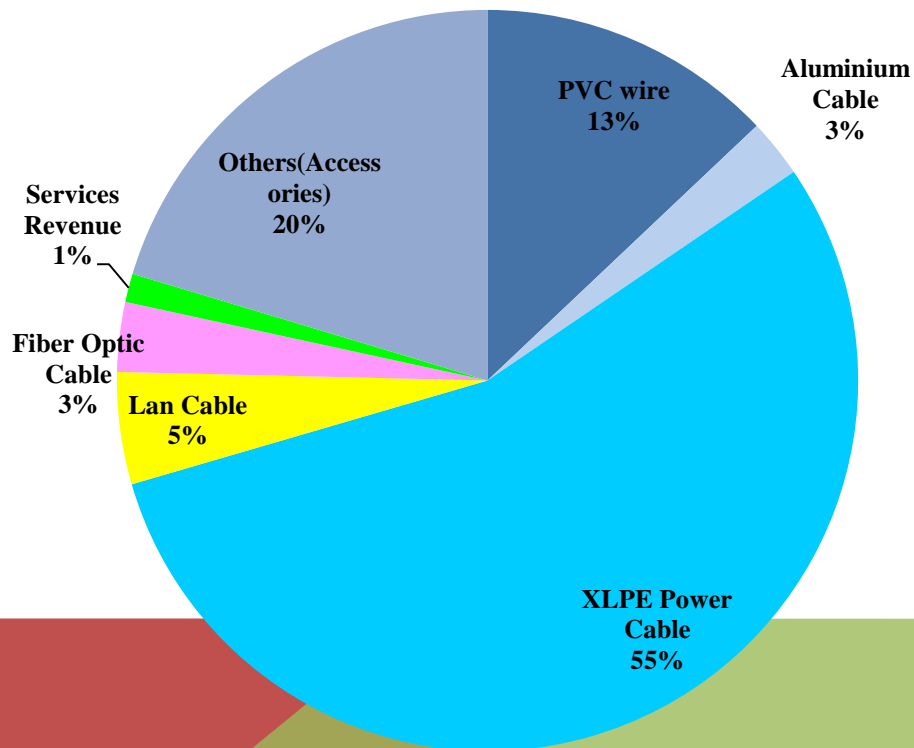


Telecommunication fixed network line  
Mobile Telecommunication network  
CATV network  
Road/Railroad/Mass Rapid Transit  
communication control  
Optical local area network

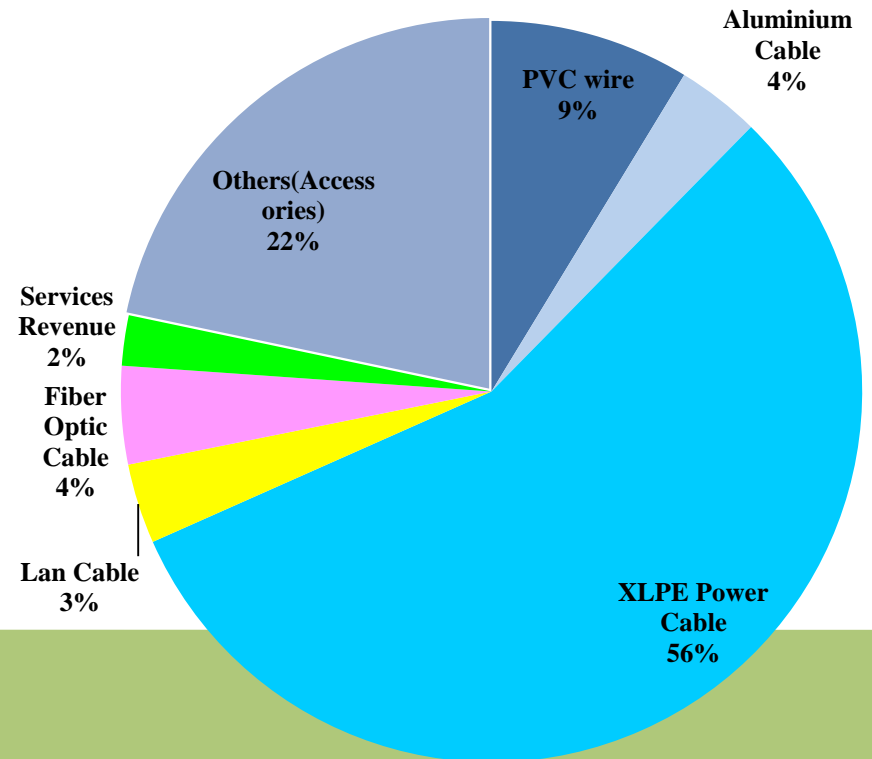


## Revenue ratio by product

### 2022 Revenue ratio



### 2023Q3 Revenue ratio



### III

## • Competition Advantages

- **Access to domestic and foreign certification, product range, in line with Taiwan and Europe and the United States around the standard standards.**

特高壓電力電纜認證



台電型式試驗  
345kV/161kV/69kV/25kV/15kV



KEMA 型式試驗  
132KV 1600sqmm  
245KV 1000sqmm  
2000sqmm



INSPECTION REPORT

Report number: TDT 3125-10  
Client: Hold Key Electric Wire & Cable Co., Ltd.  
Reference: 70548012  
Date: 2010-07-21  
Manufacturer: Kuan Yin, Taoyuan, Taiwan

REQUIREMENTS  
The requirements as mentioned in the standard IEC 60227-1-2007.

TEST PROGRAMME  
The test programme is defined by the client and on the basis of IEC 60227-1-2007.

SUMMARY AND CONCLUSION  
The test results obtained comply with the requirements for the type test.

Author: Rens Blakhus  
The report consists of 33 pages incl. 8 annexes (13 pages)

Amhem, 30 August 2010



Report.

TDT 3125-10  
Type test concerning 245 kV 2000 mm<sup>2</sup> XLPE insulated cable

Manufacturer  
Hold Key Electric Wire & Cable Co., Ltd.  
Kuan Yin, Taoyuan, Taiwan R.O.C.





### III

#### • Competition Advantages

- ▶ **Strong unity turnkey integration capabilities, and a wealth of turnkey performance .**



### III

## • Competition Advantages

➤ Pursuit of quality and persistence.



證書編號：L1387-200817

財團法人全國認證基金會  
Taiwan Accreditation Foundation

## 認證證書

茲證明

合機電線電纜股份有限公司

測試實驗室

桃園市觀音區觀音工業區經建五路 32 號

為本會認證之實驗室

認證依據：ISO/IEC 17025：2017；CNS 17025：2018

認證編號：1387

初次認證日期：九十四年一月二十六日

認證有效期間：一百零九年八月十七日至一百一十二年八月十六日止

認證範圍：測試領域，如續頁

董事長

王聰麟

中華民國一百零九年八月十七日

本認證證書與續頁分開使用無效

第 1 頁，共 3 頁



### III

## • Competition Advantages

- ▶ **Focus on value and service, use the best equipment and management to provide the highest production efficiency, the fastest delivery, and the best quality.**

345kV特高壓電纜押出機



25kV高壓電纜押出機

### III

## • Competition Advantages

- **Emphasis on the cultivation of talents and a safe and secure working environment** ◦

### Environmental sustainability



S/N:210172

#### Certificate of Registration

This is to certify that the  
ENVIRONMENTAL MANAGEMENT SYSTEM

of

**HOLD KEY ELECTRIC WIRE & CABLE CO., LTD.**

No. 32, Jing-Jian 5th Rd., Kuan Yin Industrial Estate, Tao Yuan City, TAIWAN, R.O.C.

for

Manufacture Activities related to Wires and Cables

(Continued)

has been assessed and registered against the provisions of

**ISO 14001:2015**

International Standard with

Registration Number: 19EMA11652  
Registration Date: 10 Jun., 2019  
Issue Date: 26 May, 2022  
Expiration Date: 09 Jun., 2025  
Cycle Start Date: 10 Jun., 2022  
Certification Approved:



1. This certificate is the property of Universal Certification Service Co., Ltd., 4F-1, No. 21, Sec. 4, Nanjing E. Rd., Songshan District, Taipei City, Taiwan, R.O.C.  
2. The Registration information and authenticity of this certificate can be confirmed at [www.uccsnet.com.tw](http://www.uccsnet.com.tw)  
3. Registration is subject to the management system being continually maintained to the above standard under regular surveillance audit. Should surveillance audit not take place when required, registration shall be suspended.

### Friendly and safety



S/N:210170

#### Certificate of Registration

This is to certify that the  
OCCUPATIONAL HEALTH AND SAFETY  
MANAGEMENT SYSTEMS

of

**HOLD KEY ELECTRIC WIRE & CABLE CO., LTD.**

No. 32, Jing-Jian 5th Rd., Kuan Yin Industrial Estate, Tao Yuan City, TAIWAN, R.O.C.

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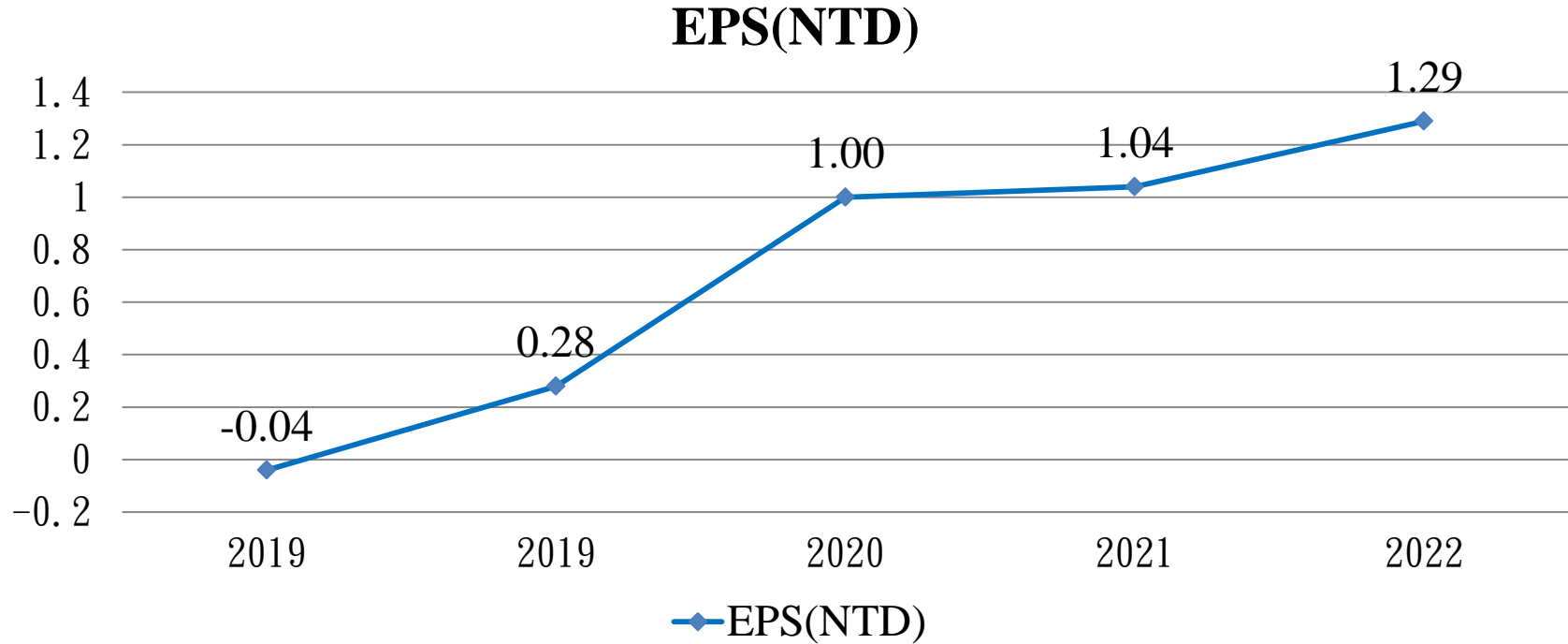
### Spacious and bright operating workshop



2023 INVESTOR CONFERENCE

## IV

## • Financial Performance



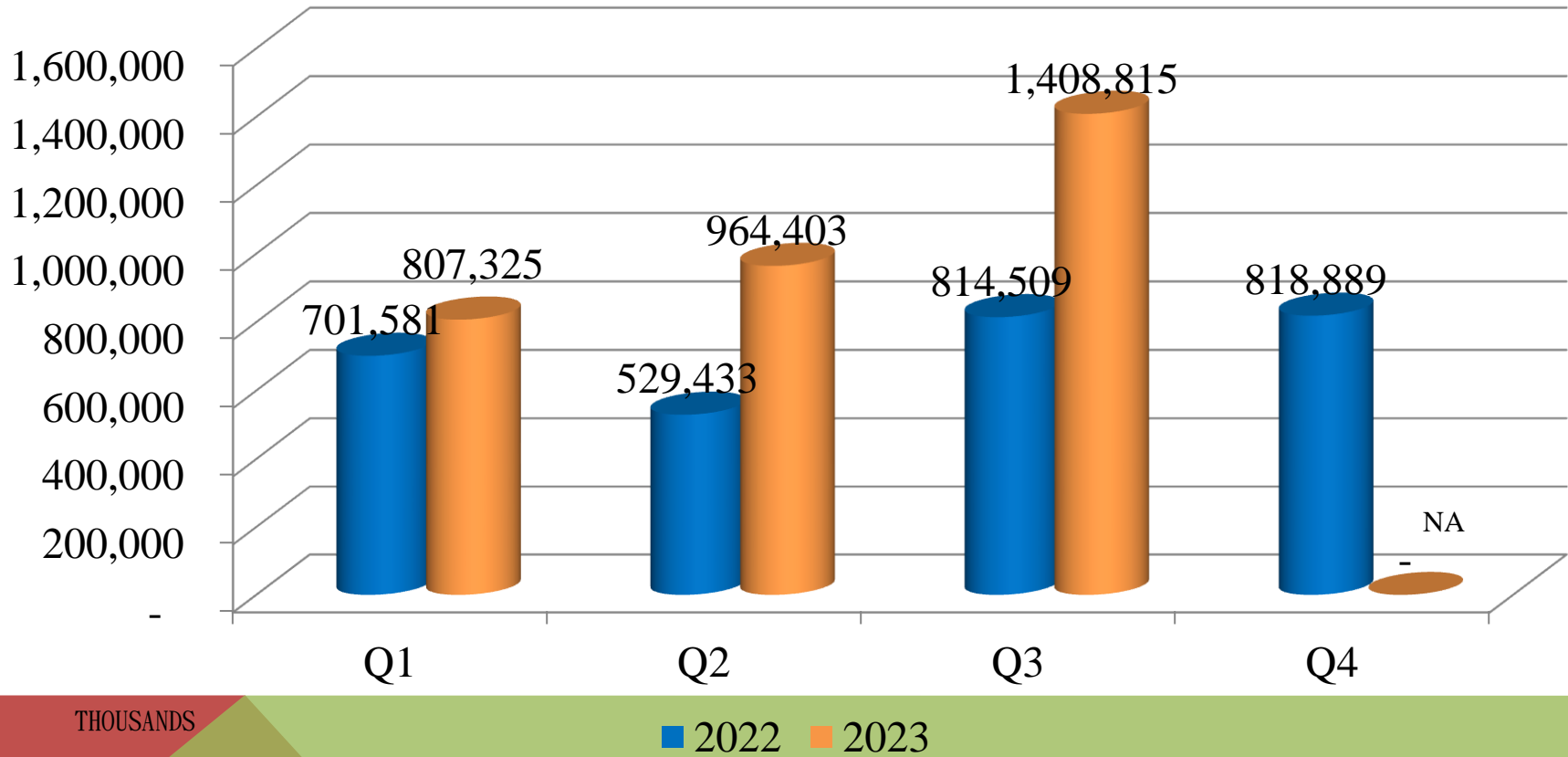
9 month ended , 2023 EPS :1.14



IV

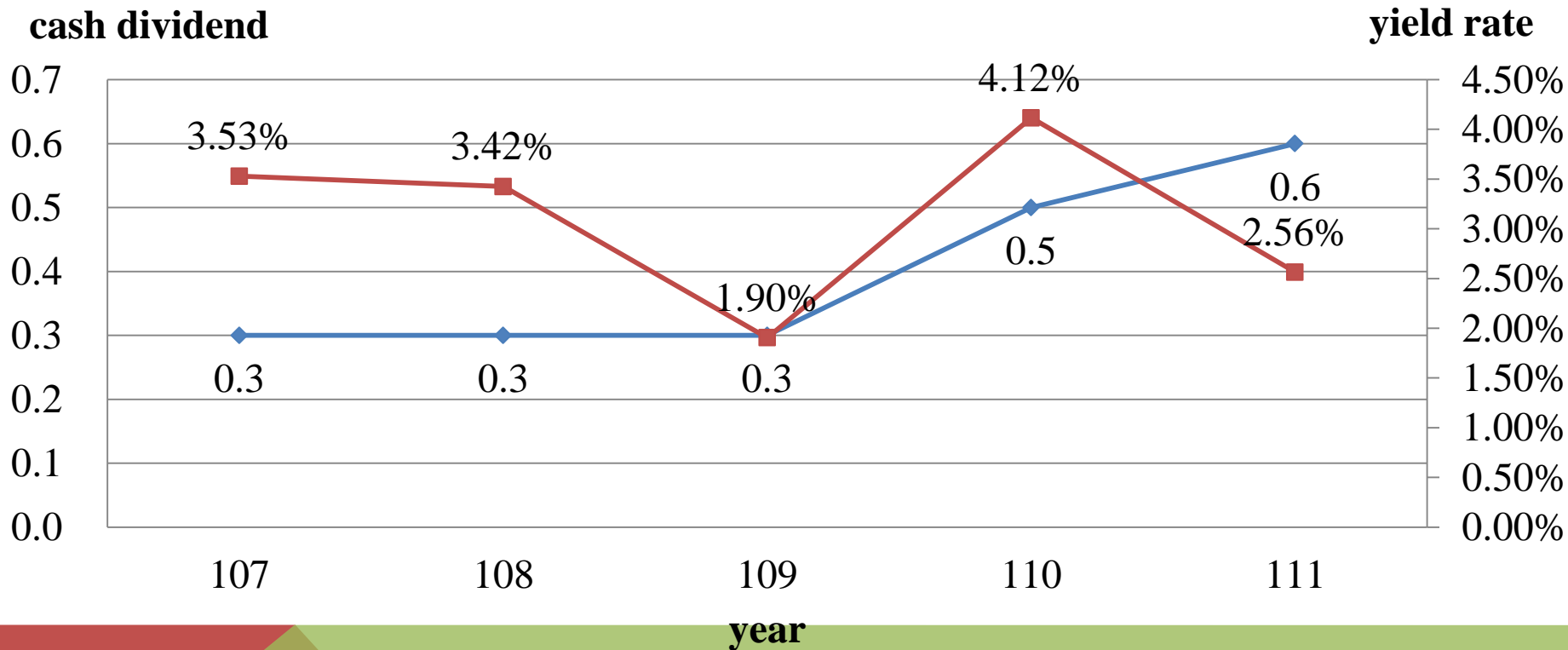
• Financial Performance

# Operating Revenue



THOUSANDS

## Cash Dividend & Yield Rate



Divided Yield=cash dividend per share / closing price one day before ex-dividend date

## Cash Flow

Unit:thousands

	2022	Nine month, 2023
Cash and cash equivalents at beginning of period	176,505	145,087
Net cash flows from (used in) operating activities	(99,039)	349,281
Net cash flows from (used in) investing activities	19,225	(96,389)
Net cash flows from (used in) financing activities	47,780	3,369
Effect of exchange rate changes on cash and cash equivalents	616	315
Cash and cash equivalents at end of period	145,087	401,663

## Financial Analysis

	2022	2023Q3
<b>Debts Ratio</b>	10.99%	18.12%
<b>Current Ratio</b>	473.54%	264.17%
<b>Quick Ratio</b>	250.47%	144.96%
<b>Average collection days</b>	56	44
<b>Average inventory days</b>	140	107
<b>Ratio or return on total assets</b>	5.30%	5.59%

(1) Debts to assets ration = total liabilities/total assets

(2) Current ratio = current assets/current liabilities

(3) Quick ratio = (current assets - inventory - prepaid expenses)/current liabilities

(4) Average collection days = 365/accounts receivable turnover rate

(5) Average sales days = 365/inventory turnover rate

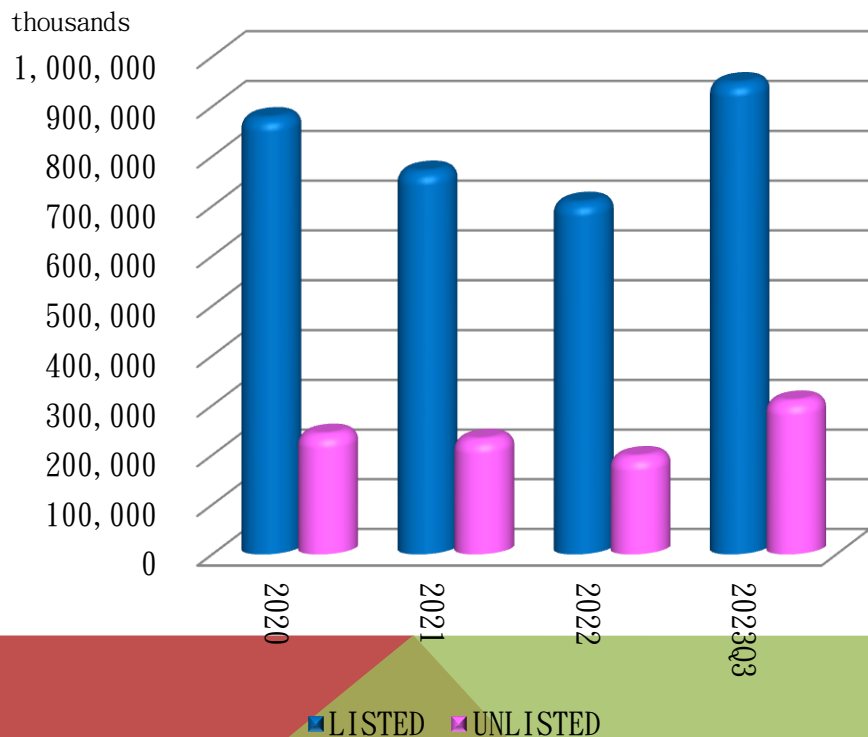
(6) Return on assets = [net profits after tax + interest expense x (1 - tax rate)]/average total assets

IV

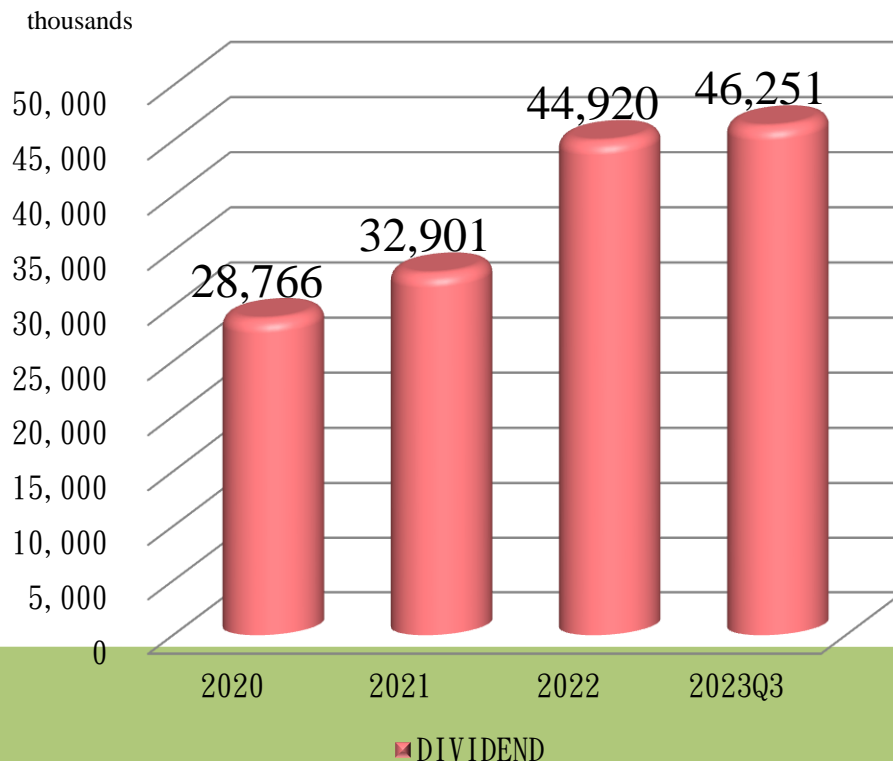
• Financial Performance

# SHIFTED INVESTMENT AND DIVIDEND INCOME

INVESTED AMOUNT



DIVIDEND INCOME

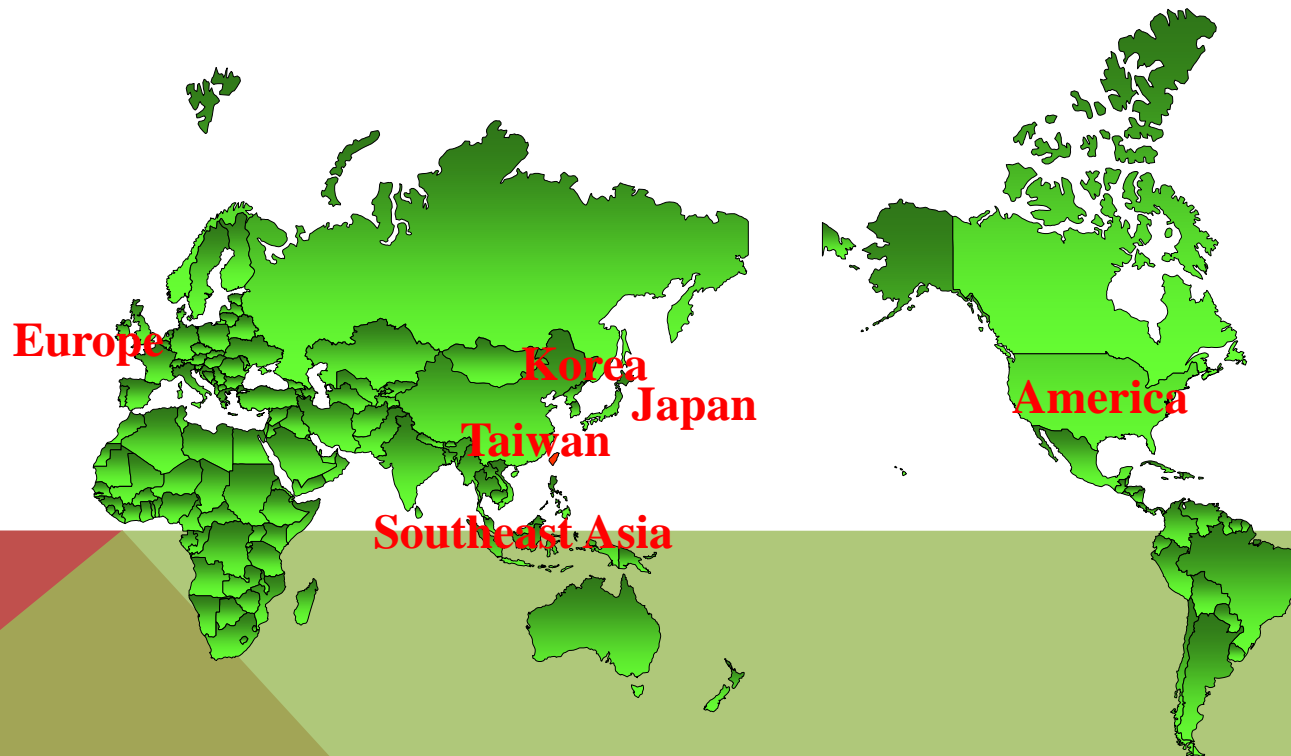






➤ **In the future, the demand for electricity will continue to be strong. Actively participating in various public works and UHV power transmission and transformation projects are expected to bring stable growth to our company's operations.**

- ▶ **Continue to deploy and expand new overseas customers , and establish customer trust and mutually beneficial relationships. It is expected that overseas cable sales and cooperation opportunities will gradually increase.**



V

## • Market and Business Outlook

- ▶ **Strengthen the integration of internal resources, activate land and plant utilization, effectively manage and control operating costs, and improve profitability.**



- **Flexible and quick response to respond to the rapid changes in the domestic and international environment under the epidemic and the war , reduce operational risks, and create profitable growth.**

Steady  
operation

prevention  
measures

Raw material market  
demand  
Immediate response

# Q&A

## **CONTACT INFORMATION**

**TEL : (02)2395-6603**

**HTTP://WWW.HOLD-KEY.COM.TW**